

**16 EMAIL MOTION**

**TO APPROVE THE NATIONAL EVENT BUDGETS**

**MOTION BY: Steve Ralph, Central Director**

**SECONDED BY: Ron Gulembo, East Central Director**

**MOTION MADE: Wed. May 11, 2016**

**7 DAYS DISCUSSION: Wed. May 11 – Tues. May 17, 2016**

**5 DAYS OPEN TO VOTING: Wed. May 18 – Sun, May 22, 2016**

**Motion:** I move that the ABC Board of Directors approve the 2016 National (All Age, Gun Dog, Specialty Show) event budgets (attached) which have been presented to the Board by the Finance Committee and prepared by the 1<sup>st</sup> VP, 3<sup>rd</sup> VP, and 4<sup>th</sup> VP.

COST CENTER #6 EVENT: 2016 All Age Nationals												
4/18/16 - Tom Milam/Steve Ralph (Revision #2)												
			2016 TOTAL			2016 OPEN			2016 AMATEUR			
A/C # (if available)	BASIS FOR CALCULATION		REQUEST	2015 ACTUAL	VARIANCE	REQUEST	15 ACTUAL	VARIANCE	REQUEST	15 ACTUAL	VARIANCE	
	REVENUE											
REVENUE:												
432xx	Entry Fees	2015 Actual: 61 open; 40 amateur Budget: 60 open, 40 amateur Derby Invitational (12 @ \$150)	\$ 17,500	\$ 17,675	\$ 175	\$ 10,500	\$ 10,675	\$ 175	\$ 7,000	\$ 7,000	\$ -	
440xx	Corp Sponsor	Purina - Nat'l event	\$ 2,000	\$ 2,000	\$ -	1,000	1,000	\$ -	1,000	1,000	\$ -	
461xx	Apparel	Hats	\$ 800	\$ 870	\$ 70	500	522	\$ 22	300	348	\$ 48	
470xx	Misc.	Hay & Camping fees & Laundry	\$ 3,090	\$ 3,195	\$ 105	1,880	1,917	\$ 37	1,210	1,278	\$ 68	
491xx	Calcutta	20% of total bids (5,000 est)	\$ 1,800	\$ 2,385	\$ 585	1,000	1,185	\$ 185	800	1,200	\$ 400	
492xx	National Raffle	allocated (60%/40%)	\$ 2,500	\$ 2,920	\$ 420	1,500	1,752	\$ 252	1,000	1,168	\$ 168	
495xx	Trophy Donatons	clubs/individuals	\$ 275	\$ 1,214	\$ 939	150	170	\$ 20	125	1,044	\$ 919	
496xx	Auction	allocated 60/40	\$ 1,660	\$ 1,850	\$ 190	1,000	1,110	\$ 110	660	740	\$ 80	
		TOTAL REVENUE:	\$ 31,425	\$ 32,109	\$ 684	\$ 19,330	\$ 18,331	\$ (999)	\$12,095	\$ 13,778	\$ 1,683	
EXPENDITURES												
810xx	Judges	5 days for open/3 days for amateur)										
		Motel: avg \$60/night	\$ 1,200	\$ 752	\$ 448	840	432	\$ 408	360	320	\$ 40	
		Food: avg \$30/day	690	613	\$ 77	450	477	\$ (27)	240	136	\$ 104	
		Horse Rental \$75/Day )	1,200	1,250	\$ (50)	750	750	\$ -	450	500	\$ (50)	
		Mileage: \$300 avg x 4	1,200	240	\$ 960	600	240	\$ 360	600	-	\$ 600	
		Gift Certificates (\$150 ea)	600	300	\$ 300	300	-	\$ 300	300	300	\$ -	
		Hospitality gifts (welcome bags, etc)	350	353	\$ (3)	200	193	\$ 7	150	160	\$ (10)	
			5,240	3,507	\$ 1,733	3,140	2,091	\$ 1,049	2,100	1,416	\$ 684	
		Course Marshal Horse 5 days/3 days @ \$75	600	275	\$ 325	375	275	\$ 100	225		\$ 225	
		Total Judges Expenses	5,840	3,782	\$ 2,058	\$ 3,515	\$ 2,366	\$ 1,149	\$ 2,325	\$ 1,416	\$ 909	
812xx	Trophies	Relief w/medallions/ribbons/keeper	4,400	4,512	\$ (112)	2,150	2,256	\$ (106)	2,250	2,256	\$ (6)	
		Saddle (includes cost of mag. Ad)	1,750	2,074	\$ (324)	875	995	\$ (120)	875	1,079	\$ (204)	
		Total Trophies	6,150	6,586	\$ (436)	\$ 3,025	\$ 3,251	\$ (226)	\$ 3,125	\$ 3,335	\$ (210)	
813xx	Facility	Ark. Game & Fish 8 DAYS @\$300/day	2,400	3,750	\$ (1,350)	1,500	1,750	\$ (250)	900	2,000	\$ (1,100)	
		Blue Mtn. Dog Fee \$8/ 100 dogs	800	808	\$ (8)	480	488	\$ (8)	320	320	\$ -	
		AGF Staff Lunches (\$20/day)/dog wagon	1,270	1,271	\$ (1)	720	741	\$ (21)	550	530	\$ 20	
		Cleaning/supplies (toilet paper/paper towels/cln	450	300	\$ 150	300	150	\$ 150	150	150	\$ -	
		Sub-total Actual clubhouse/grounds	4,920	6,129	\$ (1,209)	3,000	3,129	\$ (129)	1,920	3,000	\$ (1,080)	
		Rankin Property Expense	155	182	\$ (27)	100	109	\$ (9)	55	73	\$ (18)	
		Total Facility (not including misc. repairs)	5,075	6,311	\$ (1,236)	\$ 3,100	\$ 3,238	\$ (138)	\$ 1,975	\$ 3,073	\$ (1,098)	
814xx.	Birds	1,000 @ \$4.75 ea (60/40 split)	4,740	4,630	\$ 110	\$ 2,880	\$ 2,778	\$ 102	\$ 1,860	\$ 1,852	\$ 8	
816xx	License/fixtures Ad	AKC: @ \$3.50 + filing fee/ American Field Ad AFTCA \$100 membership	380 840 100	369 840 -	\$ 11 \$ - \$ -	225 420 -	214 420 -	\$ 11 \$ - \$ -	155 420 100	155 420 100	\$ - \$ - \$ -	
			1,320	1,309	\$ 11	\$ 645	\$ 634	\$ 11	\$ 675	\$ 675	\$ -	
817xx	Reporter	Gift Certificate (\$125) Horse Rental (@\$50/DAY MAX)	250 475	250 450	\$ 250 \$ 25	125 250	- 250	\$ 125 \$ -	125 225	- 200	\$ 125 \$ 25	

COST CENTER #6 EVENT: 2016 All Age Nationals											
4/18/16 - Tom Milan/Steve Ralph (Revision #2)											
			2016 TOTAL			2016 OPEN			2016 AMATEUR		
A/C # (if available)	BASIS FOR CALCULATION	REQUEST	2015 ACTUAL	VARIANCE	REQUEST	15 ACTUAL	VARIANCE	REQUEST	15 ACTUAL	VARIANCE	
	Meals (\$20/day)	-	96	\$ (96)	-	-	\$ -	-	96	\$ (96)	
	Lodging (\$60/night)	-	-	\$ -	-	-	\$ -	-	-	\$ -	
	Travel	700	150	\$ 550	350	-	\$ 350	350	150	\$ 200	
	Report generation	500	500	\$ -	250	250	\$ -	250	250	\$ -	
		<u>1,925</u>	<u>1,196</u>	\$ 729	\$ 975	<u>500</u>	\$ 475	\$ 950	<u>696</u>	\$ 254	
818xx	Chairman/FT Sect	Premium Printing, postage, supplies worker appreciation, etc.	355	270	\$ 85	\$ 200	<u>139</u>	\$ 61	\$ 155	<u>131</u>	\$ 24
840xx	Hospitality	Dog Wagon Donuts/Coffee/SODA	450	375	\$ 75	\$ 250	<u>210</u>	\$ 40	\$ 200	<u>165</u>	\$ 35
841xx.	Raffle/Auction	Purchased items	1,420	1,503	\$ (83)	900	902	\$ (2)	520	601	\$ (81)
		Auctioneer (gift & food)	350	384	\$ (34)	200	222	\$ (22)	150	162	\$ (12)
		Misc. Tickets, postage, etc	110	109	\$ 1	\$ 65	<u>65</u>	\$ (0)	\$ 45	<u>44</u>	\$ 1
			<u>1,880</u>	<u>1,997</u>	\$ (117)	1,165	1,190	\$ (25)	715	807	\$ (92)
various		<b>DERBY INVITATIONAL EXPENSE INCLUDING PURSE OF \$1200</b>	<b>1,800</b>			\$ 1,800		\$ 1,800			
850xx	Misc.	Hay for Resale	1,120	1,125	\$ (5)	\$ 720	<u>675</u>	\$ 45	\$ 400	<u>450</u>	\$ (50)
880xx	Apparel	Hats (less Purina share-1/2)	670	710	\$ (40)	\$ 400	<u>429</u>	\$ (29)	\$ 270	<u>281</u>	\$ (11)
		<b>TOTAL EXPENDITURES</b>	<b>31,325</b>	<b>\$ 28,292</b>	<b>\$ 3,033</b>	<b>\$ 18,675</b>	<b>\$ 15,411</b>	<b>\$ 3,264</b>	<b>\$12,650</b>	<b>\$ 12,881</b>	<b>\$ (231)</b>
		<b>NET INCOME/(LOSS)</b>	<b>100</b>	<b>\$ 3,818</b>	<b>\$ (3,718)</b>	<b>\$ 655</b>	<b>\$ 2,921</b>	<b>\$ (2,266)</b>	<b>\$ (555)</b>	<b>\$ 897</b>	<b>\$ (1,452)</b>
9xxx		Transfer to Grounds Fund (25% raffle net)	(100)	(714)	\$ 614						
		<b>NET CONTRIBUTION TO OPERATIONS</b>	<b>\$ -</b>	<b>\$ 3,104</b>	<b>\$ (3,104)</b>						

COST CENTER # 7 EVENT: 2016 Gun Dog Nationals											
5/3/2016 REVISED REQUEST VIA FINANCE COMMITTEE CHAIR											
		TOTAL			OPEN (63%)			Amateur (37%)			
A/C # (if available)	BASIS FOR BUDGET CALCULATION		2016 Budget	2015 Actual	VARIANCE	2016 Budget	2015 Actual	VARIANCE	2016 Budget	2015 Actual	VARIANCE
<b>REVENUE:</b>											
432xx	Entry Fees	Est.: 50 Open/ 30 Amateur = 80 entries 4 days running/3 days running	\$ 14,800	\$ 13,825	\$ 975	\$ 9,250	\$ 8,575	\$ 675	\$ 5,550	\$ 5,250	\$ 300
		<b>DERBY INVITATIONAL (12 @ 150)</b>	\$ 1,800	-	\$ -	1,800				\$ -	\$ -
440xx	Corp Sponsor:	Purina	\$ 2,000	2,000	\$ -	1,000	\$ 1,000	\$ -	1,000	\$ 1,000	\$ -
		Garmin: (Tri-Tronics banquet & award)	\$ 1,775	1,762	\$ 13	1,775	\$ 1,762	\$ 13		\$ -	\$ -
461xx	Apparel Sales	<b>Eliminated</b>	\$ -	1,186	\$ (1,186)		\$ 712	\$ (712)		\$ 474	\$ (474)
470xx	Misc.	Camping fees (?/DAYS)	\$ 1,135	1,452	\$ (317)	835	\$ 900	\$ (65)	300	\$ 552	\$ (252)
		Welcome Dinner Ticket Sales	\$ 2,130	1,271	\$ 859	1,250	\$ 533	\$ 717	880	\$ 738	\$ 142
		Trail Ride (organ.out of business)	\$ -	1,527	\$ (1,527)		\$ 916	\$ (916)		\$ 611	\$ (611)
		<b>Excess bird sales (50 @ \$4)</b>	\$ 200		\$ 200	125		\$ 125	75		\$ 75
491xx	Calcutta	20% of total bids	\$ 805	812	\$ (7)	475	\$ 476	\$ (1)	330	\$ 336	\$ (6)
492xx	National Raffle	split 62/38%	\$ 470	450	\$ 20	300	\$ 278	\$ 22	170	\$ 172	\$ (2)
495xx	Trophy Donatons	Reduced estimate	\$ 670	966	\$ (296)	250	\$ 258	\$ (8)	420	\$ 708	\$ (288)
496xx	Auction(s)	Auction	\$ 1,755	1,235	\$ 520	<b>1,755</b>	\$ 1,235	\$ 520		\$ -	\$ -
		Quilt Raffle	\$ 1,580	1,530	\$ 50	980	\$ 918	\$ 62	600	\$ 612	\$ (12)
		<b>TOTAL REVENUE:</b>	<b>\$ 29,120</b>	<b>\$ 28,016</b>	<b>\$ 1,104</b>	<b>\$ 19,795</b>	<b>\$ 17,563</b>	<b>\$ 2,232</b>	<b>\$ 9,325</b>	<b>\$ 10,453</b>	<b>\$ (1,128)</b>
<b>EXPENDITURES</b>											
810xx	Judges	Motel/lodging	\$ 1,320	\$ 433	\$ 887	\$ 720	\$ 308	\$ 412	\$ 600	\$ 126	\$ 474
		Food (\$50/day)	\$ 400	281	\$ 119	250	155	\$ 95	150	126	\$ 24
		<b>Horse (\$75/day) 5-open/3 amateur</b>	\$ 1,200	1,100	\$ 100	750	500	\$ 250	450	600	\$ (150)
	<b>2016 Budget for full costs</b>	Mileage: \$300 avg x 4	\$ 1,200	1,475	\$ (275)	600	980	\$ (380)	600	495	\$ 105
		Gift Certificates (\$150 ea)	\$ 600	600	\$ -	300	300	\$ -	300	300	\$ -
		Hats & shirts & Jacket embroidery	\$ -	-	\$ -		-	\$ -		-	\$ -
			\$ 4,720	3,889	\$ 831	2,620	2,243	\$ 377	2,100	1,647	\$ 453
		Stakes Mgr & Course Marshal Horse	\$ 1,100	1,400	\$ (300)	500	800	\$ (300)	600	600	\$ -
		<i>(part of rangler guarantee)</i>			\$ -						
		Total Judges Expenses	\$ 5,820	5,289	\$ 531	\$ 3,120	\$ 3,043	\$ 77	\$ 2,700	\$ 2,247	\$ 453
		<b>DERBY INVITATIONAL</b>									\$ -
		<b>(PURSE \$1,200 + EXPENSES</b>	\$ 1,800		\$ 1,800	\$ 1,800		\$ 1,800			\$ -
								\$ -			\$ -
812xx	Trophies	Iron Dog Relief w/medallions/ribbons/keeper	\$ 4,420	4,365	\$ 55	2,210	2,176	\$ 34	2,210	2,189	\$ 21
		Trophy Buckle	\$ 150	150	\$ -	-	-	\$ -	150	150	\$ -
		Saddle/saddle bags/mag ad @ cost	\$ 1,460	520	\$ 940	1,260	304	\$ 956	200	216	\$ (16)
				-							
		Total Trophies	\$ 6,030	5,035	\$ 995	\$ 3,470	\$ 2,480	\$ 990	\$ 2,560	\$ 2,555	\$ 5
				-							
813xx	Facility	Ionia Grounds/clubhouse Rental	\$ 1,355	920	\$ 435	1,005	575	\$ 430	350	345	\$ 5
		Camping fees	\$ 1,450	1,458	\$ (8)	1,150	1,146	\$ 4	300	312	\$ (12)
		Per dog fee: 80@\$8	\$ 640	632	\$ 8	400	392	\$ 8	240	240	\$ -
		Tractor/Dog Wagon driver exp	\$ 1,290	897	\$ 393	790	544	\$ 246	500	353	\$ 147

COST CENTER # 7 EVENT: 2016 Gun Dog Nationals											
5/3/2016 REVISED REQUEST VIA FINANCE COMMITTEE CHAIR											
		TOTAL			OPEN (63%)			Amateur (37%)			
A/C # (if available)	BASIS FOR BUDGET CALCULATION	2016 Budget	2015 Actual	VARIANCE	2016 Budget	2015 Actual	VARIANCE	2016 Budget	2015 Actual	VARIANCE	
	Insurance	\$ 50	50	\$ -	25	25	\$ -	25	25	\$ -	
	Club House cleaning	\$ 90	90	\$ -	50	54	\$ (4)	40	36	\$ 4	
	Total Facility	\$ 4,875	4,047	\$ 828	\$ 3,420	\$ 2,736	\$ 684	\$ 1,455	\$ 1,311	\$ 144	
			-								
814xx.	Birds	700 @ \$4.00 plus boxes & delivery	\$ 3,125	3,725	\$ (600)	\$ 1,970	\$ 1,953	\$ 17	\$ 1,155	\$ 1,772	\$ (617)
815xx	Wrangler	No additional costs other than 3 horse rental per day	\$ -	-	\$ -	\$ -	0.0	\$ -	\$ -	\$ -	
816xx	License/fixtures Ad	AKC: 80 @ \$3.50 + filing fee	\$ 405	320	\$ 85	295	193	\$ 102	110	127	\$ (17)
		IFTGA Permit	\$ 330	330	\$ -	165	165	\$ -	165	165	\$ -
		American Field Ad	\$ 840	860	\$ (20)	430	430	\$ -	410	430	\$ (20)
		AFTCA	\$ 100	100	\$ -		-		100	100	\$ -
			\$ 1,675	1,610	\$ 65	\$ 890	\$ 788	\$ 102	\$ 785	\$ 822	\$ (37)
817xx	Reporter Only	Gift Certificate	\$ -	-	\$ -			\$ -			\$ -
		Horse Rental (\$50/day MAX)	\$ -	300	\$ (300)		300	\$ (300)		-	\$ -
		Meals (\$20/day)	\$ -	-	\$ -		-	\$ -		-	\$ -
		Lodging (\$60/night)	\$ -	-	\$ -		-	\$ -		-	\$ -
		Travel	\$ -	100	\$ (100)		50	\$ (50)		50	\$ (50)
		Report generation		500	\$ (500)		250	\$ (250)		250	\$ (250)
	\$1,000	Board Approved Max Costs			\$ -			\$ -			
			\$ 900	\$ 900	\$ -	\$ 600	\$ 600	\$ -	\$ 300	\$ 300	\$ -
818xx	Chairman/FT Sect	Premium Printing, postage, supplies gift card, etc.	\$ 250	81	\$ 169	\$ 150	\$ 40	\$ 110	\$ 100	\$ 41	\$ 59
					\$ -						
850xx	Misc	Pay Pal Fees & Banner	\$ 170	151	\$ 19	\$ 100	\$ 90	\$ 10	\$ 70	\$ 61	\$ 9
					\$ -						\$ -
840xx	Hospitality	Dog Wagon Supplies	\$ 230	221	\$ 9	\$ 150	\$ 145	\$ 5	\$ 80	\$ 76	\$ 4
		Misc. Soda/Cups	\$ -	-	\$ -		0.0	\$ -		-	\$ -
841xx.	Raffle/Auction	Prizes purchased: Custom Quilt	\$ 440	350	\$ 90	\$ 300	\$ 217	\$ 83	\$ 140	\$ 133	\$ 7
890xx.	Awards Dinner(s)	Open Welcome Dinner	\$ 1,150	1,251	\$ (101)	\$ 1,150	\$ 1,251	\$ (101)		\$ -	\$ -
		Friday Night Social	\$ -	-	\$ -		0.0	\$ -		\$ -	\$ -
		Amateur Welcome Dinner	\$ 880	878	\$ 2			\$ -	\$ 880	\$ 878	\$ 2
		Tri-tronics Dog of Year Portriat	\$ 800	800	\$ -	\$ 800	\$ 800	\$ -		\$ -	\$ -
		Tri-tronics dog of year award/dinner(s)	\$ 975	962	\$ 13	\$ 975	\$ 962	\$ 13		\$ -	\$ -
						\$ 2,925	\$ 3,013	\$ (88)	\$ 880	\$ 878	\$ 2
880xx	Apparel	Shirts/Hats (allocated)	\$ -	3,056	\$ (3,056)		1,834	\$ (1,834)		1,222	\$ (1,222)
		TOTAL EXPENDITURES	\$ 29,120	\$ 28,355	\$ 765	\$ 18,895	\$ 16,938	\$ 1,957	\$ 10,225	\$ 11,417	\$ (1,192)
		NET INCOME(LOSS)	\$ -	(339)	\$ 339	\$ 900	\$ 625	\$ 275	\$ (900)	\$ (964)	\$ 64

Cost Center #5: National Specialty Show 2016 Budget Request							
		Revision #1, Terry Hilliard, 4/13/16					
		2016 REQUEST					
A/C # (if available)	BASIS FOR CALCULATION	Barn Hunt	Top 20	Conformation, etc	TOTAL	2015 ACTUAL	
<b>REVENUE:</b>							
43205	Entry Fees	Top 20: 18 @ \$75	\$ 1,350		1,350	\$ 2,000	
		Barn Hunt: 161 est @ \$20/25 entry	\$ 3,850		3,850		
		Obedience: & Rally: 21 @ \$35+ walkthru		1,030	1,030	1,235	
		Agility: 147 @ \$20/25		3,150	3,150		
		Matches: 30 @ \$10		300	300	330	
		Sweeps: 85 @ 25		2,125	2,125	2,035	
		Regular: 220 dogs @ \$35 avg.		7,700	7,700	6,490	
		<b>Total entries'</b>	<b>\$ 3,850</b>	<b>\$ 1,350</b>	<b>\$ 14,305</b>	<b>19,505</b>	<b>\$ 12,090</b>
44005	Corp Sponsor	Purina - Nat'l event		1,000	1,000	1,000	
		Ft. Smith Convention & Visitor Bureau		1,000	1,000	1,000	
49505	Trophy Donations			3,000	3,000	3,085	
Auxiliary Revenues:							
46105	Apparel	vendor direct		1,660	1,660	2,520	
49805	Decal Sales			150	150	160	
49705	Top 20 Banquet	138 @ \$30	4,200		4,200	4,130	
47005	Misc. Revenue	Camping @ \$25/night		450	450	920	
		Grooming space @ \$25		1,000	1,000	1,380	
		Top 20 catalogue sales		100	100	95	
		Vendors space		200	200	375	
		Misc. (groomer/food)		120	120	116	
49205	Fundraisers	National Raffle		4,500	4,500	5,320	
		50/50 drawing		300	300	255	
		Show Raffle		1,000	1,000	1,290	
		Silent Auction		1,500	1,500	2,896	
		<b>TOTAL REVENUE:</b>	<b>\$ 3,850</b>	<b>\$ 5,550</b>	<b>\$ 30,285</b>	<b>39,685</b>	<b>\$ 48,722</b>
<b>EXPENDITURES</b>							
81005	Judges	Hotel & Travel	525	300	1,900	2,196	
		Gifts			400	450	
		Fees	320	560	2,425	1,550	
81205	Trophies	Trophies & ribbons	500		5,500	4,322	
		Top 20 Trophy's: 27 @ \$25		500	500	675	
80605	Sweeps Purse	65% payout (2125)			1,380	1,322	
81305	Facility	barn rental & Ring Equipment Storage Rental	280		480	297	
		Kay Rodgers Park - building & grounds rental			4,500	4,500	
		Easel/signage/materials (straw, etc)	740		220	220	
		Vet on premise charge			200	100	
		Certificate of insurance			50	50	
81605	AKC fees	Application fee	50		275	100	
		Recording fee: 380 @ \$3.50	565		770	620	
81805	Chair/Sec't fees	Paid Superintendent:					
		Base Contract			4,000	4,000	
		Processing Fees Per dog:	100		1,290	600	
		Postage:			50	46	
		Catalogues, flyers, prem. Listing			660	662	
		Sec't postage/supplies, etc.			-	-	
84005	Hospitality	meals/Italian Dinner	300		400	339	
		Entrants Hospitality Bags			200	63	
89005	Top 20 Banquet	Buffet food (no caterer)		1,200	1,200	2,971	
		Rentals/band		1,450	1,450	1,209	
84105	Raffle Expense	Cash Prizes (\$1,000/\$750/\$500)			2,250	2,250	
		Ticket printing, etc.			250	51	
85005	Misc. Expenses	Margie Sauer Memorials			-	220	
88005	Apparel	Campus Chalet Embroidery			1,800	1,874	
62505	Fees	PayPal & CC fees			300	292	
					-	-	
		<b>TOTAL OUTLAYS</b>	<b>\$ 3,380</b>	<b>\$ 4,010</b>	<b>\$ 29,300</b>	<b>36,690</b>	<b>\$ 30,978</b>
		raffle funds transfer out(25% of 2,000)			(500)	(1,865)	
		<b>NET TO OPERATIONS</b>	<b>1,061</b>	<b>\$ 470</b>	<b>\$ 485</b>	<b>\$ 2,495</b>	<b>\$ 15,879</b>