

**ABC BOARD OF DIRECTORS 2014 EMAIL MOTION**

**MOTION TO ADOPT 2014 BUDGET**

**MOTION BY: Jim Brigham, Central Director**

**SECONDED BY: Mary Karbiner, Midwest Director**

**MOTION MADE & SECONDED: August 11, 2014**

**DISCUSSION FOR 7 DAYS: Mon. August 11 – Sun. August 17, 2014**

**VOTES ACCEPTED FOR 5 DAYS: Mon. August 18 – Fri. August 22, 2014**

2014 Budget was amended and a motion to amend the original motion was presented by Steve Ralph and seconded by Jim Brigham.

**Amended motion to read:**

**I move to accept the 2014 Budget as submitted by the Finance Committee be adopted.**

**A vote was taken to accept the amended motion.**

**All 15 Directors voted yes to accept the amendment.**

**Votes will now be accepted from Mon. August 18, 2014 to Friday August 22, 2014.**

**VOTE ON AMENDED MOTION**

<b>DIRECTOR</b>	<b>YES</b>	<b>NO</b>	<b>ABSTAINED</b>	<b>NO VOTE</b>
<b>L. Pollock</b>	<b>X</b>			
<b>D. Dow</b>	<b>X</b>			
<b>K. Hanson</b>	<b>X</b>			
<b>D. Riedl</b>	<b>X</b>			
<b>K. Patterson</b>	<b>X</b>			
<b>B. Hendrickson</b>	<b>X</b>			
<b>T. Jagielski</b>	<b>X</b>			
<b>J. Brigham</b>	<b>X</b>			
<b>S. Ralph</b>	<b>X</b>			
<b>M. Karbiner</b>	<b>X</b>			
<b>T. Milam</b>	<b>X</b>			
<b>A. Christensen</b>	<b>X</b>			
<b>R. Wire</b>	<b>X</b>			
<b>J. Henderson</b>	<b>X</b>			
<b>J. Gower</b>	<b>X</b>			

**15 Yes Votes, 0 No Votes, Motion passed.**

AMERICAN BRITTANY CLUB											
ACTIVITY STATEMENT ANALYSIS & 2014 BUDGET ESTIMATE											
FOR THE YEARS ENDING 12/31/xxxx											
		<i>Version #5</i>	<i>CATEGORY</i>	ACTUAL	CATEGORY	ACTUAL	CATEGORY	ACTUAL	CATEGORY	ACTUAL	CATEGORY
<b>Ref # Tab</b>		<b>2014 BUDGET ESTIMATE</b>	<b>TOTAL</b>	2013	TOTAL	2012	TOTAL	2011	TOTAL	2010	TOTAL
	INCOME										
	<b>GENERAL</b>										
2	Dues	44,070		36,230		40,802		62,916		38,968	
1	Recording Fees	27,530		29,791		30,033		28,359		30,651	
1	Corporate Sponsors	6,740		6,740		6,283		6,280		7,376	
1	Interest	1,000		1,676		2,926		4,166		4,771	
8	ABC Futurity Share	1,090		1,666		1,502		1,288		1,339	
4/1	Yearbooks/patches/decals	11,410		11,498		7,519		5,405		6,543	
1	Purina Parent Club Program	2,770		2,650		2,904		2,804		3,255	
	Misc.	0	\$ 94,610	-	\$ 90,251	5,438	\$ 97,407	731	\$ 111,949	921	\$ 93,824
	<b>MAGAZINE</b>										
3	Advertising (monthly display & listings)	18,000		17,480		24,695		15,641		17,890	
3	Misc.	600	18,600	713	\$ 18,193	252	\$ 24,947	171	\$ 15,812	253	\$ 18,143
	<b>TOTAL NON EVENT REVENUE</b>	<b>\$ 113,210</b>	<b>\$ 113,210</b>	<b>\$ 108,444</b>	<b>\$ 108,444</b>	<b>\$ 122,354</b>	<b>\$ 122,354</b>	<b>\$ 127,761</b>	<b>\$ 127,761</b>	<b>\$ 111,967</b>	<b>\$ 111,967</b>
	EXPENSES										
	<b>GENERAL:</b>										
1	Executive Secretary	7,200		7,200		7,200		7,200		7,200	
2	Clerical Asst - Membership (Marshfield)	980		978		978		962		1,050	
2	Membership Data Chair	3,000		3,000		2,700		2,250		1,350	
1	Insurance	2,640		2,468		2,468		2,526		2,515	
2/1	Postage	3,050		2,437		2,328		2,502		1,884	
2/1	Misc. Printing & Supplies	3,215		1,806		1,048		1,523		2,467	
2/1	Telephone/internet/fax	3,870		3,527		3,794		3,137		3,359	
2	Judges Education	150		131		339		382		56	
1	AKC Delegate Expense	1,500		976		895		243		538	
1	Breed Issue contributions	7,000		9,000		6,500		8,000		8,000	
2	Membership Development	2,585		3,633		2,064		769		n/a	
1	Dates Coordinators	300		300		300		300		300	
1	Classics/ABC Event expenses	300		340		406		75		75	
--	Depreciation (Trophy cases/10 yr life)	230		114		835		180		182	
1	Annual Election Expense	1,700		1,371		1,689		1,470		1,559	
1	Annual Meeting Expense & teleconferences	3,125		2,557		2,131		1,979		2,204	
4	Yearbook/Official book expenses	3,750		12,319		3,371		2,386		3,025	
	UBIT (Unrelated Business Income Tax: interest > \$1,000))	0		101		289		476		1,133	
1/4	Credit Card Processing & bank fees	2,090		2,022		1,438		1,860		1,249	
1	Prior Yr Expenses	700		472		193		1,281		748	
1	Young Sportsman Scholarships/stipends	2,000									
1	President's Discrtionary	1,000									
1	ABC Foundation organizing expenses	1,000									
1	Misc. (conference,merchandise,legal notice)	1,090	52,475	223	\$ 54,975	146	\$ 41,112	1,032	\$ 40,533	3,023	\$ 41,917

AMERICAN BRITTANY CLUB											
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FOR THE YEARS ENDING 12/31/xxxx											
		<i>Version #5</i>	<i>CATEGORY</i>	ACTUAL	CATEGORY	ACTUAL	CATEGORY	ACTUAL	CATEGORY	ACTUAL	CATEGORY
<b>Ref # Tab</b>		<b>2014 BUDGET ESTIMATE</b>	<b>TOTAL</b>	2013	TOTAL	2012	TOTAL	2011	TOTAL	2010	TOTAL
	<b>MAGAZINE</b>										
3	Publisher	16,425		16,749		16,542		16,437		17,300	
3	Postage	13,550		14,814		13,560		10,373		10,864	
3	Supplies	325		162		-		326		806	
3	Telephone/internet/fax	300		301		298		1,604		1,272	
3	Printing/mailling magazine	46,045		42,370		40,241		37,883		27,115	
3	Credit CardProcessing	600	77,245	613	\$ 75,009	936	\$ 71,577	777	\$ 67,400	654	\$ 58,011
	<b>Total Non-Event Operating Expenses</b>		\$ 129,720	\$ 129,984	\$ 129,984	\$ 112,689	\$ 112,689	\$ 107,933	\$ 107,933	\$ 99,928	\$ 99,928
	<b>Total Non Event Operating Income</b>		\$ 113,210		\$ 108,444		\$ 122,354		\$ 127,761		\$ 111,967
<i>see proposal</i>	<b>Net Operating income(loss)</b>		\$ (16,510)		\$ (21,540)		\$ 9,665		\$ 19,828		\$ 12,039
	<b>SPECIAL EVENTS: INCOME/(LOSS) NET OF EXPENSES &amp; TRANSFERS</b>										
6	National Open All Age Championship	0		(1,416)		(912)		2,121		(2,474)	
6	National Amateur All Age Championship	0		(4,272)		(4,844)		(1,325)		(4,835)	
5	National Show	0		1,990		5,089		2,306		2,136	
7	Open Gun Dog National Championship	0		(1,310)		(76)		1,185		596	
7	Amtr Gun Dog National Championship	0		(2,146)		(819)		(2,295)		909	
8	East Futurity	(324)		(45)		614		973		194	
8	Central Futurity	214		139		421		425		284	
8	West Futurity	135	25	(39)	\$ (7,099)	(146)	\$ (673)	115	\$ 3,505	249	\$ (2,941)
	<b>BOARD DESIGNATED TRANSFERS &amp; CAPITAL OUTLAY</b>										
	Future Grounds/Breed Issues from recording fees			(14,896)		(15,017)		(14,178)		(15,326)	
	Capital Outlays (trophy case)		(1,145)	(630)		(1,054)		-		-	
	Breed Issue Fund Transfers to Operations		7,020	11,089	(4,437)	5,998	(10,073)	8,000	(6,178)	8,000	(7,326)
	<b>NET CHANGE IN UNDESIGNATED FUND BALANCE</b>		(10,610)		(33,076)		(1,081)		17,155		1,772

#1: COST CENTER: General & Administrative - Revision #4, 7/5/14			
SUBMITTED BY: Mary Jo Trimble, Ex. Secretary; Gerilyn Sennott, Treasurer; & Bob Rankin, President			
A/C # (if available)	BASIS FOR CALCULATION		TOTAL
<b>MISC. REVENUES:</b>			
430-01/05	Starter Fees	Estimate based on 2013 revised for loss of trials in Spring of 2014 due to weather	27,530
440-01	Corporate General		
441-01	Sponsorships	Purina & Garmin	6,740
466-01	Breed Development	Purina Parent Club Program (weight circles)	2,700
461-01	Merchandise Sales	Medallions (3 sets @ \$80)	240
		Patches & Decals (based on 2013)	200
		Magnets (new) 100 @ \$2	<u>200</u>
			640
460-01		Judges books & Primers (\$1 ea)	970
470-01	Interest	CD's lattered maturities & checking a/c interest	1,000
<b>EXPENDITURES</b>			
500-01	Prof. Svc	Ex Sect Stipend: \$600/mo x 12 mo	7,200
510-01	Legal svc	CT Corporation	285
515-01	Breed Fund Dtn	NAIA	500
		NAIA Trust	500
		AKC Health Foundation	300
		US Sportsman Alliance	3,000
		Bird Dog Foundation	2,000
		Misc. - t/b/d (President's discretionery)	<u>1,000</u>
			7,300
530-01	AKC Delegate	Travel & meeting registrations (4 per year-less AKC share)	1,500
	AKC Health Conference	Registration for ABC representative (Horstmeyer)	250
	Jr. Sportsman Program	\$500/award	2,000
550-01	Insurance	General Liability	650
		Travel Accident	750
		Workers comp	250
		Directors & Officers Liability	650
		Property (trophy cases, trophies)	<u>240</u>
			2,540

#1: COST CENTER: General & Administrative - Revision #4, 7/5/14			
SUBMITTED BY: Mary Jo Trimble, Ex. Secretary; Gerilyn Sennott, Treasurer; & Bob Rankin, President			
A/C # (if available)		BASIS FOR CALCULATION	TOTAL
570-01	General Postage	Ex. Sect	50
		Treasurer	250
		Misc. Committees	<u>50</u>
			350
580-01	General Printing	Stationery	250
		Checks/deposit tickets, etc.	250
		Misc. Committee Reports	<u>100</u>
			600
590-01	General Supplies	Ink/toner for printers (Treas/Ex Sec't)	500
		Paper (treas/exsect)	500
		Misc.	<u>100</u>
			1,100
591-01	Awards	HOF Plaques & certificates	500
		AKC Parent Club Medallions	215
		ABC Summer Specialty BOB trophy	75
		Champion pins	<u>725</u>
			1,515
609-01	Web Site	Maint & Support, avg \$100/mo	
			1,200
610-01	Communications	Ex. Sect.: Utilities \$30/mo; phone/inernet\$87/mo a	1,410
		Webster Co. Office: \$25/mo avg	<u>300</u>
			1,710
611-01	Bank Fees	Avg. \$7.50 mo	90
625-01	Credit Card/PayPal	based on usage: Avg. \$161/mo	<u>1,940</u>
			2,030
660-01	ABC/Classics	Event charges: AKC application fees	185
		Misc. trophy repairs	<u>115</u>
			300
662-01	Dates Coordinators	\$50/each per year to cover out of pocket	
			300
663-01	ABC Foundation	Start-up costs (legal & filing fees)	
			1,000
700-01	Annual Meeting	Phone conference calls	600
		Agenda Book materials/prep	665
		Meeting refreshments/lunch	210
		Ex Sec't stipend (\$500)/lodging	1,650
			3,125
t/b/d	President's Discretionary	Unforeseen activity requiring cash outlays	
			1,000

#1: COST CENTER: General & Administrative - Revision #4, 7/5/14			
SUBMITTED BY: Mary Jo Trimble, Ex. Secretary; Gerilyn Sennott, Treasurer; & Bob Rankin, President			
A/C # (if available)	BASIS FOR CALCULATION		TOTAL
702-01	Election Expenses	Printing: Ballot/questionair	325
		Postage	920
		PO Box Rental - Booneville	110
		Labels/supplies	25
		Special straw vote - midwest director	320
			1,700
690-01	Merchandise for resale	3 sets of medallions @ \$63.16/set	190
		Magnets: 1,000 @ .19	190
		Decals	50
		Pins	25
		Shipping	100
			555

#2: COST CENTER: Membership - Region #1, 6/29/14			
SUBMITTED BY: Bryce Novotny, 2nd VP & Dianna Kubitz, Membership Committee Chair			
A/C # (if available)	BASIS FOR CALCULATION		TOTAL
<b>430-01</b>	Currently:	397 assoc. @ \$1	400
		237 MAL @ \$30	7,110
		1648 full @ \$20	<u>32,960</u>
		Current dues	40,470
<b>New members (net)</b>		15/mo x \$20 x 12	<u>3,600</u> <b>44,070</b>
<b>EXPENDITURES</b>			
<b>Membership Support:</b>			
504-01	Data Chair	\$250/mo x 12 mo	3,000
502-01	Asst: Marshfield	\$81.50/mo x 12 mo	<u>980</u> 3,980
570-01	Postage	Rudert: postage & PO Box rental	200
		Renewal Notice Mailings (Postage & labels)	400
		Webster Co. Metered Allocation (\$175/mo avg)	<u>2,100</u> 2,700
580-01	Printing	Renewal cards	60
590-01	Software	Anti Virus software - Rudert	60
610-01	Phone	Rudert: \$50/mo	600
		Webster Co allocation: \$25/MO	<u>300</u> 900
<b>Breed Develoment:</b>			
534-01	Judges Education	Printing, etc. for seminars	150
535-01	Committee	Welcome new members project, etc.	
		Letters/postage/token	800
510-01	External Breed Promotions:		
		Meet Breed events to include booth rentals, printing,	
		AKC Flyers, etc.	1,285
		AKC Parent Club Sponsorships	<u>500</u> 1,785
		Total Membership Expenses	<b>10,435</b>

<b>#3: COST CENTER: 2014 Magazine Publication - Revision #2 8/15/14</b>			
<b>SUBMITTED BY: Bob Fleury, Magazine Committee Chair</b>			
A/C # (if available)	BASIS FOR CALCULATION		TOTAL
<b>Magazine composition:</b>	Use 60 page issue as an average		
ABC Business & Reports	Avg. 71% of publication: 42 pages		
Discretionary	Articles such as Rick Smith, training, etc. etc.: 15% or 9 pages		
	This leaves 9 pages MAX for adds		
	Postal regulations limit advertising to 35% (21 pages of a 60 page issue )		
<b>REVENUE:</b>			
40x.02	Adds	Average 7-10 pages per month: 5 color, 2 B & W \$1,325/mo revised average	<b>\$ 15,900</b>
42102	Listing page	Kennels, At Stud, Trainers & Handlers Avg. 35 paid listings/month(listing/\$60/yr)	<u>2,100</u> \$ 18,000
42402	Photos	\$10 per new photo	<u>600</u>
		<b>TOTAL REVENUE:</b>	<b>\$ 18,600</b>
<b>EXPENDITURES</b>			
58102	Printing	1900 copies/month-60 pages-4 color \$1.93/copy x 1900 - \$3,477/mo x 12 mo	41,725
64102	Handling	\$.20 ea x 1800/mo x 12 mo (print/affix labels/bag/e	<u>4,320</u> 46,045
50002/	Publishing	Publisher & layout asst. (Marshfield staffing)	16,425
57002	Mag Postage	\$954 x 12 (includes foreign) (\$.53 ea)	11,450
57002	Office Post/meter	1/2 meter rental & postage Avg. \$175/mo	<u>2,100</u> 13,550
61002	Phone/fax	1/2 monthly charges: \$25/mo x 12 mo	300
62502	CC & PP fees	Credit Card & Pay Pal fees based on usage Avg. \$50/mo x 12 mo	600
54002	Reference	AKC Obedience/agility info	<u>325</u>
		<b>TOTAL OUTLAYS</b>	<b>\$ 77,245</b>
		NET COST OF PUBLICATION	\$ 58,645
		Cost absorbed per member (1885)	\$ 31.11



#4: COST CENTER: Year book/Publications - Revision #1, 6/16/14				
SUBMITTED BY: Jessica Carlson, Publications mmittee Chair				
A/C # (if available)		BASIS FOR CALCULATION		TOTAL
462-10	Book sales	Book of 80's & 90's: 150 @ \$20	3,000	
463-10	Yearbook	200 @ \$15	3,000	
402-10	Year Book Ads	Based on 2013	<u>3,800</u>	\$ 9,800
<b>EXPENDITURES</b>				
580-10	Printing	Yearbook: \$350 @ \$8.20 ea	3,000	
570-10	Postage	Book mailing (via Claudia)	300	
		Yearbook mailing	100	
590-10	Reference & Supply	AKC on-line search fees	150	
		Mailing Envelopes, misc.	<u>200</u>	3,750
625-01	pay pal fees	\$.01 of sales		60
		Total Expenditures		<u>3,810</u>
		Net Income		<u>\$ 5,990</u>

#5: EVENT: 2014 National Specialty - Revision #1, 6/16/14			
SUBMITTED BY: Terry Hilliard, 3rd VP			
A/C # (if available)	BASIS FOR CALCULATION		TOTAL
<b>REVENUE:</b>			
43205	Entry Fees	Top 20: 17 @ \$75	\$ 1,275
		Obedience: & Rally	800
		Matches	235
		Sweeps	2,070
		<u>Regular: 202 dogs</u>	<u>7,330</u>
		Total entries'	11,710
44005	Corp Sponsor	Purina - Nat'l event	1,000
		Ft. Smith Convention & Visiter Bureau	<u>1,000</u>
			2,000
49505	Trophy Donations	Based on 2013	3,050
Auxilliary Revenues:			
46105	Apparel	Based on 2013: sweatshirts, etc.	2,500
49805	Decal Sales	based on 2013	600
49705	Top 20 Banquet	80 @ \$30	2,400
47005	Misc. Revenue	Camping @ \$25/night	375
		Grooming space @ \$25	1,125
		Vendors space	295
		Pizza Party	<u>100</u>
			7,395
49205	Fundraisers	Westminster - National Raffle	7,590
		50/50 drawing	425
		Silent Auction	<u>1,355</u>
			9,370
		<b>TOTAL REVENUE:</b>	<b>\$ 33,525</b>
<b>EXPENDITURES</b>			
81005	Judges	2 judges: NSS/obediance & rally	
		Hotel	400
		Gifts	415
		Travel & Fees	<u>2,500</u>
			3,315
81205	Trophies	NSS/Obedience/Rally	6,050
		Top 20 Trophy's: 15 @ \$25	400
80605	Sweeps Purse	65% payout	<u>1,345</u>
			7,795
81305	Facility	Ring Equipment rental transport	570
		Kay Rodgers Park - building & grounds rental	4,500
		Equipment rentals (Rau)	300
		Easel/signage	100

#5: EVENT: 2014 National Specialty - Revision #1, 6/16/14			
SUBMITTED BY: Terry Hilliard, 3rd VP			
A/C # (if available)	BASIS FOR CALCULATION		TOTAL
		Vet on premise charge	100
		Labor to tear down	250
		Certificate of insurance	<u>50</u>
			5,870
81605	AKC fees	Application fee	100
		Recording fee: 202 @ \$3.50	710
			\$ 810
81805	Chair/Sec't fees	Paid Superintendent (Rau):	
		Base Contract	1,000
		Processing Fees Per dog:	
		226 @ \$4 + 206 @ \$1	1,110
		Postage: Rau	380
		Facebook expense	30
		Catalogues, flyers, prem. Listing (Rau)	200
		Sec't postage/supplies, etc.	<u>110</u>
			\$ 2,830
84005	Hospitality	Pizza & Match parties	330
		Entrants Hospitality Bags w/clipboards	<u>1,000</u>
			1,330
89005	Top 20 Banquet	Buffet food (no caterer)	3,000
		Rentals	1,200
			4,200
84105	Raffle Expense	Westminster Trip	3,980
		Ticket printing, etc.	<u>245</u>
			4,225
85005	Misc. Expenses	Flowers	210
		Paper supplies	<u>200</u>
			410
88005	Apparel	Shirts: <b>BASED ON 2013</b>	
			2,020
62505	Fees	PayPal & CC fees	
			<u>165</u>
		<b>TOTAL OUTLAYS</b>	<b>\$ 32,970</b>
		raffle funds transfer out	(555)
		<b>NET</b>	<b>\$ -</b>

<b>#6: EVENT: 2014 All Age Nationals - Revision #4 7/5/14</b>					
SUBMITTED BY: Tom Robin, 1st VP & Steve Ralph, Secretary					
<b>REVENUE:</b>					
432xx	Entry Fees	61 @\$175; 39 @ \$175: total 100	\$ 17,500	\$ 10,675	\$ 6,825
		10% reduction from 2013 due to spring trial cancellations			
440xx	Corp Sponsor	Purina - Nat'l event	2,000	1,000	1,000
461xx	Apparel	Hats (based on 2013)	1,380	830	550
470xx	Misc.	Hay & Camping fees	5,150	3,090	2,060
491xx	Calcutta	20% of total bids (10,550 in 2013)-10%	1,890	750	1,140
492xx	National Raffle	allocated based on entries (60%/40%)	3,690	2,210	1,480
495xx	Trophy Donatons	Increase in request campaign	4,250	2,450	1,800
496xx	Auction	based on 2013 activity	1,720	1,030	690
		<b>TOTAL REVENUE:</b>	\$ 37,580	\$ 22,035	\$ 15,545
<b>EXPENDITURES</b>					
810xx	Judges	Per Day: Motel, \$60/night, clubhouse food, \$30 horse \$100/day: ( \$190 x 2)8 days/6days	5,320	3,040	2,280
		Mileage: \$300 avg x 4	1,200	600	600
		Gift Certificates (\$150 ea)	600	300	300
		Hospitality gifts (welcome bags, etc)	280	140	140
			7,400	4,080	3,320
		Course Marshal Horse 5 days/4 days	900	500	400
		<b>Total Judges Expenses</b>	\$ 8,300	\$ 4,580	\$ 3,720
812xx	Trophies	Iron Dog Relief w/medallions/ribbson	4,420	2,210	2,210
		Saddle (w/ad inkind of \$600)	2,100	1,050	1,050
		<b>Total Trophies</b>	\$ 6,520	\$ 3,260	\$ 3,260
813xx	Facility	Ark. Game & Fish \$300/day	4,200	2,400	1,800
		Per dog fee: 100@\$8	800	490	310
		AGF Staff Lunches (\$20/day)	280	160	120
		Cleaning/supplies (toilet paper/paper towels/cl	1,160	695	465
		Sub-total Actual clubhouse/grounds	6,440	3,745	2,695
		Rankin Property Expenses	1,000	600	400
		<b>Total Facility (not including misc. repairs)</b>	\$ 7,440	\$ 4,345	\$ 3,095
814xx.	Birds	1,000 @ \$5.00 ea	\$ 5,000	\$ 3,000	\$ 2,000
815xx	Wrangler	If found (food \$20/day x 9 days)	\$ 180	\$ 110	\$ 70

#6: EVENT: 2014 All Age Nationals - <b>Revision #4 7/5/14</b>					
SUBMITTED BY: Tom Robin, 1st VP & Steve Ralph, Secretary					
816xx	License/fixtures A	AKC: 100 @ \$3.50 + filing fee	385	240	145
		American Field Ad	820	410	410
		AFTCA	200	-	200
			\$ 1,405	\$ 650	\$ 755
817xx	Reporter	Gift Certificate	300	150	150
		Horse Rental	900	500	400
		Meals (\$20/day)	180	100	80
		Lodging (\$60/night)	540	300	240
		Travel	600	300	300
		Report generation	500	250	250
			\$ 3,020	\$ 1,600	\$ 1,420
818xx	Chairman/FT Sect	Premium Printing, postage, supplies worker appreciation, etc.	\$ 500	\$ 350	\$ 150
840xx	Hospitality	Dog Wagon Donuts/Coffee	\$ 550	\$ 300	\$ 250
841xx.	Raffle/Auction	Purchased items \$1,000 Auctioneer (gift & food) \$370 Misc. Tickets, postage, etc \$190	\$ 1,580	\$ 940	\$ 640
850xx	Misc.	Hay for Resale/banners	\$ 2,450	\$ 1,430	\$ 1,020
880xx	Apparel	Hats \$1,265 less Purina share \$630	\$ 635	\$ 380	\$ 255
		TOTAL EXPENDITURES	\$ 37,580	\$ 20,945	\$ 16,635
		<b>NET REVENUE</b>	\$ -	\$ 1,090	\$ (1,090)

#7: EVENT: 2014 Gun Dog Nationals - Revision #1, 6/30/14					
SUBMITTED BY: John Perry, 4th VP & Darlene Dow, Secretary					
A/C # (if available)		BASIS FOR CALCULATION	TOTAL	OPEN	AMATEUR
REVENUE:					
432xx	Entry Fees	50 @\$175; 36 @ \$175: total 86 based on 2013 entries	\$ 15,050	\$ 8,750	\$ 6,300
440xx	Corp Sponsor	Purina - Nat'l event;Garmin (open dinner/awa	3,575	2,575	1,000
461xx	Apparel	Hats/shirts (based on 2013) (allocated)	1,015	590	425
470xx	Misc.	Camping fees (Increase \$1/DAY 8/13)	1,590	1,200	390
491xx	Calcutta	20% of total bids (7,250 in 2013)	1,450	810	640
492xx	National Raffle	allocated based on entries (55%/45%)	1,750	1,015	735
495xx	Trophy Donatons	Increase in request campaign	4,000	2,000	2,000
496xx	Auction(s)	based on 2013 activity (allocated) Chinese, Quilt & Live	<u>1,810</u>	<u>1,050</u>	<u>760</u>
TOTAL REVENUE:			\$ 30,240	\$ 17,990	\$ 12,250
EXPENDITURES					
810xx	Judges	Per Day: Motel, \$80/night, clubhouse food, \$25 horse \$100/day: ( \$190 x 2)5 days/3days	3,980	3,050	930
		Mileage: \$300 avg x 4	1,200	600	600
		Gift Certificates (\$150 ea)	<u>600</u>	<u>300</u>	<u>300</u>
		Sub-total for 2 judges per event	5,780	3,950	1,830
		Course Marshal Horse 5 days/3 days	800	500	300
		Total Judges Expenses	\$ 6,580	\$ 4,450	\$ 2,130
812xx	Trophies	Iron Dog Relief w/medallions/ribbons	4,420	2,210	2,210
		Dual Award/Award of Merit	100	70	30
		Saddle/saddle bags	<u>1,445</u>	<u>1,260</u>	<u>185</u>
		Total Trophies	\$ 5,965	\$ 3,540	\$ 2,425
813xx	Facility	Ionia Grounds Rental	2,010	1,005	1,005
		Per dog fee: 86@\$8	690	400	290
		Tractor/Dog Wagon driver exp	1,720	910	810
		Insurance	50	25	25
		Club house rental	100	50	50
		Club House cleaning	<u>120</u>	<u>60</u>	<u>60</u>
		Total Facility	\$ 4,690	\$ 2,450	\$ 2,240

#7: EVENT: 2014 Gun Dog Nationals - Revision #1, 6/30/14					
SUBMITTED BY: John Perry, 4th VP & Darlene Dow, Secretary					
A/C # (if available)		BASIS FOR CALCULATION	TOTAL	OPEN	AMATEUR
814xx.	Birds	900 @ \$3.75 + deliveries	\$ 3,540	\$ 2,050	\$ 1,490
815xx	Wrangler	Hotel & Fuel	\$ 275	\$ 135	\$ 140
816xx	License/fixtures Ad	AKC: 100 @ \$3.50 + filing fee	330	190	140
		IFTGA Permit	360	180	180
		American Field Ad	820	410	410
		AFTCA	200	-	200
			\$ 1,710	\$ 780	\$ 930
817xx	Reporter	Gift Certificate	300	150	150
		Horse Rental	800	500	300
		Meals (\$20/day)	180	100	80
		Lodging (\$60/night)	540	300	240
		Travel	600	300	300
		Report generation	500	250	250
			\$ 2,920	\$ 1,600	\$ 1,320
818xx	Chairman/FT Sect	Premium Printing, postage, supplies gift card, etc.	\$ 415	\$ 260	\$ 155
840xx	Hospitality	Dog Wagon Supplies	\$ 50	\$ 25	\$ 25
841xx.	Raffle/Auction	Prizes purchased	\$ 1,000	\$ 580	\$ 420
890xx.	Awards Dinner	Tri-tronics dog of year award/dinner	\$ 1,575	\$ 1,575	
880xx	Apparel	Shirts/Hats (allocated)	\$ 1,520	\$ 880	\$ 640
		TOTAL EXPENDITURES	\$ 30,240	\$ 18,325	\$ 11,915
		NET REVENUE	\$ -	\$ (335)	\$ 335

#8: EVENT: 2014 Futurity - Original 6/13/14						
SUBMITTED BY: Bobbie Sigmund, Chair						
A/C # (if available)	BASIS FOR CALCULATION		EAST	CENTRAL	WEST	TOTAL
REVENUE:						
432xx	Entry Fees	Based on 2014 actual	\$ 2,080	\$ 2,330	\$ 2,700	\$ 7,110
	\$50 field	East: 24/22				
	\$40 Show	Central: 29/22				
		West 32/29				
440xx	Corp Sponsor	Purina - Allocated by ABC	500	500	500	\$ 1,500
470xx	Misc.	Food sales	-	219	1,576	\$ 1,795
		TOTAL REVENUE:	\$ 2,580	\$ 3,049	\$ 4,776	\$ 10,405
EXPENDITURES						
810XX	Judges	Travel, meals, horse	955	740	354	\$ 2,049
812xx	Trophies	Standardized trophies ordered by ABC	416	386	413	1,215
813xx	Facility Rentals	Grounds & show site	516	424	630	1,570
814xx	Birds	quail/chuckar	473	400	1,338	2,211
816xx	License/fixtures A	Am Field Fixtures listing	145	145	145	435
817xx	Reporter	Horse	50	50	-	100
818xx	Chairman/FT Sect		71	37	21	129
819xx	Premiums	Printing & Postage via ABC/show catalogue	50	66	322	438
840xx	Hospitality	Food for lunches/misc.	\$ 227	\$ 365	\$ 1,341	1,933
		TOTAL EXPENDITURES	\$ 2,903	\$ 2,613	\$ 4,564	\$ 10,080
		NET REVENUE	\$ (323)	\$ 436	\$ 212	\$ 325
		HOST CLUB PROFIT SHARING		(214)	(135)	\$ (349)
		NET TO ABC	(323)	222	77	(25)
NOTE: Purse awarded is based on litter nominations divided by each section, forfeits paid by owners per section						
	Less ABC Secretary (2) expenses & 10% Admin.					
	Total Purse awarded:		3,008	3,422	3,399	\$ 9,829
490-01	Futurity	10% ABC Share of forfeits				
		2012 Litters	4,110			
		2014 East Forfeits	2,180			
		2014 Central Forfeits	2,625			
		2014 West Forfeits	2,600			
		2012/13 Secretary Expenses	(578)			
		ABC share	10,937	1,096		